

# "SALISBURY" COVER PAPERS

For High-Class Results.

The Papers for all Modern Printers.

Supplied in the following Art Colours,  
including a wide range of Neutral Tints.

|               |               |                 |
|---------------|---------------|-----------------|
| Slate         | Ingrain Green | Light Grey      |
| Olive         | Smoke         | Caledonian Grey |
| Azure Grey    | White         | Dark Green      |
| Maroon        | Green         | Drab            |
| Royal Blue    | Orange        | Verdant Green   |
| Scarlet       | Purple        | Ivy Green       |
| Ingrain Brown | Pine Green    | Russet          |
| Blue Indigo   | Pearl Grey    | Camel Brown     |
| Pea Green     | Fawn          | Burnt Umber     |
| Elephant      | Earth         |                 |

Stocked in

40 & 55 lbs. Medium, 18 × 23.

50 & 70 lbs. Royal, 20½ × 25½.

60 & 80 lbs. D/Crown, 20½ × 30½.

(All 480 sheets.)

Price **3¾d.** per lb.

Five Ream Lots **3½d.** per lb.

R. T. TANNER & Co., Ltd.,  
Dorset Street, Salisbury Square,  
LONDON, E.C.

TANNER'S TRADE  
CIRCULAR TO  
PRINTERS AND  
STATIONERS

MARCH

1912

R. T. TANNER & CO., LTD.,  
Dorset St., Salisbury Square,  
London, E.C.

THE COVER OF THIS ISSUE IS PRINTED ON

# “CECIL”

CAMBRIC SURFACE

## COVER PAPER

(Steel Grey).



Supplied also in the following Art Colours—

|                |                |             |
|----------------|----------------|-------------|
| Monkey,        | Seagull,       | Frog Green, |
| Ivory,         | Furze,         | Storm Grey, |
| Lavender Leaf, | Mole,          | Mulberry,   |
| Camel,         | Prussian Blue, | Mistletoe,  |
| Sienna,        | Royal Blue,    | Cardinal,   |
| Bear Brown,    | Chinchilla,    | Myrtle,     |
| Chocolate,     | Pearl,         | Purple.     |
| Fawn,          | Sepia.         |             |

STOCKED IN

|                |                     |       |             |
|----------------|---------------------|-------|-------------|
| Royal - - -    | 50 lbs. and 70 lbs. | - - - | 480 Sheets. |
| Medium - - -   | 40 lbs. „ 55 lbs.   | - - - | „ „         |
| D. Crown - - - | 60 lbs. „ 80 lbs.   | - - - | „ „         |

Price **4  $\frac{1}{2}$ d.** per lb.

Special Quotations for large Consignments. Sample Book on Application.



### R. T. TANNER & Co., Ltd.,

Dorset Street, Salisbury Square,

Telephone:  
6262 HOLBORN  
(5 lines).

LONDON, E.C.

Telegrams:  
“TANNER,  
LONDON.”

# Tanner's Trade

# Circular

FOR PRINTERS & STATIONERS

Published by  
**R. T. TANNER & Co., Ltd.**

Dorset Street, Salisbury Square,  
London, E.C.   ♦♦♦♦♦  
39 & 40 Hutton Street, and  
40, 41, 42 Primrose Hill,  
Whitefriars, London, E.C.   ♦♦  
And at PARIS and   ♦♦♦♦  
♦♦♦♦ BUENOS AIRES.

Telephone: 6262 Holborn (3 Lines).  
Telegrams: Tanner, London.   ♦  
Cables: A.B.C. 5th Edition,   ♦  
Western Union and A 1 Code.   ♦

Exclusive Trade Circulation.

Vol. VII., No. 3.   MARCH, 1912.

Gratis and  
Post Free.

### WHAT WE ARE DOING.

WE take the opportunity this month, in our leading article, to draw our readers' attention to the fact that we are constantly introducing new lines of one kind or another. These lines have been reviewed in the ordinary way, and to recapitulate, they include the "Arctic" printing, which as the name denotes, is a pure white paper, now so much sought after by the modern printer. Another line is the "Wryto" cream laid, which is supplied in large post at threepence per lb. It is having a phenomenal success, and is a really good paper at a low price. We must also mention the new colours that have been added to the "Cecil" and "Salisbury" series of Cover Papers. These colours, which are in neutral tints, will be found a distinct and welcome addition to these very popular series of papers. We have prepared attractive sample books which will be sent to any printer on application. We must not omit the popular "Belgrano" writing papers. These are now supplied in cream laid and cream wove, and both possess a beautiful writing surface. They are stocked in various weights and sizes, particulars of which will be found in this issue. The above are some of our more recent introductions from which it will be seen that we endeavour to keep abreast of the times.

## "WRYTO" CREAM LAID WRITING.

Suitable for commercial work of every description.  
This paper possesses a fine surface, equally suitable for ink or typewriting.

STOCKED IN

21 AND 23 LBS. LARGE POST,

Price **3<sup>d</sup>.** per lb.

Other sizes and weights to be added later.

**R. T. TANNER & CO., Ltd.,**  
DORSET STREET, SALISBURY SQUARE, LONDON, E.C.

## "SCRIVIA" CANVAS PAPERS.

The Papers for Artistic and Attractive Results.

*Supplied in the following delicate Tints:—*

|            |             |                  |
|------------|-------------|------------------|
| LILAC.     | MIGNONETTE. | CALEDONIAN GREY. |
| NECTARINE. | PRIMROSE.   | ROSE.            |
|            | AZURE BLUE. |                  |

in

30 lbs. Medium and 46 lbs. D. Crown.  
(516 Sheets.)

Price: *Sample Book on application.*

Medium **11/3** Double Crown **17/3**  
per Ream.

**R. T. TANNER & Co., Ltd.,**  
DORSET STREET, LONDON, E.C.

## OUR MONTHLY REVIEW

### "Arctic" Paper.

OF late there seems to have been a growing demand for pure white printing papers. To meet this demand, we introduced some time back, a good quality printing paper, which is being supplied under the name of "Arctic." It possesses an excellent surface, and, as the name implies, it is pure white. In fact, it is not too much to say that it is the whitest paper we have handled of this description. We stock it in the following weights and sizes.

|                           |               |
|---------------------------|---------------|
| 23, 27, 30 and 36 lb.     | Double Crown. |
| 60 lb.                    | Quad Crown.   |
| 30, 36, 40, 48 and 54 lb. | Double Demy.  |
| 46 lb.                    | Double Royal. |

504 sheets flat.

We shall be pleased to send a sample to any of our readers who have either not yet received it, or have mislaid the sample sent. The price is  $2\frac{1}{4}$  per lb.

\* \* \*

### Jobs.

PARTICULARS will be found on pages 58, 60 and 62 of this issue of a variety of job lines which we are offering at remarkably low prices to clear.

Our friends would be well advised to run through the lists carefully and send their requirements without delay. Many of the lines cannot be repeated at anything like the prices at which they are now offered. It would pay many of our readers to secure some of these lines for stock, being papers which are in constant demand. As we have previously stated, it is impossible to list the whole of our job lines, so that if any of our customers require something which is not enumerated in the lists in this issue they should communicate with us and send us particulars of what they are wanting.

\* \* \*

### Advertising Fixture Sheets.

MESSRS. TAYLOR BROS., printers, Leeds, send us particulars of their Cricket Fixture and Advertisement Sheets, suitable for cricket, cycling, fishing, bowling, and swimming clubs, etc. They can also be used by licensed victuallers, theatres, entertainment contractors, local railway time-tables, etc. There is a large selection of artistic

## Valuations.

### MR. FRANK G. BOWEN

IS PREPARED TO UNDERTAKE VALUATIONS AND  
SUPPLY INVENTORIES FOR ALL PURPOSES—  
PROBATE, TRANSFER AND RE-INSTATEMENT.

FOR

### FIRE INSURANCE RISKS

IT IS VERY NECESSARY FOR THE ASSURED TO  
HAVE A PROPERLY ATTESTED INVENTORY,  
WITH A VIEW TO SAVING TROUBLE, LOSS, AND  
OFTEN GREAT EXPENSE.

AUCTION ROOMS AND OFFICES:

62a ALDERSGATE ST., & HARE COURT,  
LONDON, E.C.

TELEPHONE: 1861 CENTRAL.

## "BELGRANO"

### Cream Laid and Wove Writing.

An Exceptionally Good Paper  
With Beautiful Writing Surface.

Cream Laid Stocked in

Large Post ... .. 21, 23 and 26 lb.  
Double Large Post ... 42 lb.  
Double 'Cap ... .. 28 and 34 lb.

Cream Wove Stocked in

Large Post ... .. 21, 23, and 26 lb.  
Double 'Cap ... .. 28 and 34 lb.

504 Sheets flat.

Sample on application.

## R. T. TANNER & CO., LTD.,

DORSET STREET, SALISBURY SQUARE, LONDON, E.C.

designs, and they are all carefully lithographed in suitable and harmonious colouring. Having a wide popularity, they are printed in enormous numbers, which makes the price exceedingly low. Suburban and provincial printers especially should secure a list of these specialities, for we are convinced there is money to be made out of them. Most sports clubs would be pleased to have such a sheet to announce their fixtures. The printer might take over the advertisements, from which a good revenue, in comparison to the cost, is to be obtained. Illustrated list will be sent to any reader on application to the above address.



THE colour inset which we enclosed with the last issue of our Trade Circular has caused a good deal of comment. Our readers, apparently, have been struck with the mounting, and that the sheet remains perfectly flat. This is one of the advantages we have claimed for the Dry Mounting process ever since its inception, but there is nothing like a practical test to convince the sceptical. If any of our readers have prints to be mounted, no matter how intricate the job may be, we shall be pleased to submit mounted specimen and price for the work. We are sure that we shall be able to give every satisfaction.

\* \* \*

Mr. Cecil Harmsworth, M.P., who recently purchased Dr. Johnson's house in Gough Square, for a Johnson Museum, has now purchased the adjoining house as a residence for the curator.

\* \* \*

Cost-finding classes have been opened at Winnipeg and Bremen, the former under the auspices of the local Printers' Board of Trade, and the latter under the Bremen Chamber of Trade. Our American and German competitors are setting a good example in this direction, and it is to be hoped that some such scheme might be inaugurated in the larger towns at home. The entrance fee to the Bremen class is equivalent to three shillings.

# H. SILVERLOCK

Amalgamated with  
Suttley & Silverlock,  
Ltd.

**Blackfriars Road,  
LONDON, S.E.**

TELEPHONE (3 lines) "3474 HOP."

## Electrotyping and Stereotyping

By the most up-to-date plant  
and the most efficient staff.

### OUR SPECIALITY.

The fullest satisfaction to the customer and prompt delivery. Our Express Cycle Carriers will collect and deliver the work. All classes of work undertaken and personal attention given to all orders.

### DON'T FORGET

That our Foundry is at the service of every modern and up-to-date printer.

334 letters were issued during the past quarter by the Printers' Medical Aid and Sanatoria Association, bringing the total issue up to 2,752.

It is stated that the promises of financial support now amount to £60,000 towards the new Labour and Socialist daily newspaper, which is to be launched by Labour Newspapers Ltd. It will be interesting to see what is done with the profits (if any).

During last year 5,798 employees received advances in their wages in the printing and allied trades. The total increase amounted to £593 per week. The number of workpeople affected, and the amount obtained in advances, is about double of that of the preceding year.

Two further lectures are to be given at the L.C.C. Central School of Arts and Crafts, Southampton Row, W.C., by Mr. R. W. Sindall, F.C.S., on March 1st and 22nd, at 8 p.m. The subject is "Book Papers" and the admission is free.

A silver cup, modelled from the famous Warwick vase, and an illuminated address, were presented recently to Mr. Horace Cox, to inaugurate the fiftieth anniversary of his beginning work with the firm now carried on at Windsor House, Bream's Buildings, E.C. Mrs. Cox was at the same time presented with a silver bowl.

*Black and White* which was about to have celebrated its majority has been absorbed by *The Sphere*, and will, therefore, be controlled in future by Mr. Clement K. Shorter.

SEND A POSTCARD FOR BLOTTER WHICH WILL BE POSTED TO YOU EVERY MONTH



**LITHO PRINTING**  
FOR THE  
TRADE

UP TO DATE  
PLANT  
MODERN METHODS

PHONE  
HOLBORN 381

WIRE  
LITHO. LONDON

Engraving  
Copper-Plate Printing &c

**TOM BROAD.**  
76-78, Clerkenwell Rd LONDON E.C.

One of the Best  
Equipped Offices in London.  
Since 1866

# The "Marlborough" PAMPHLET CASES,

For Samples, Price Lists, Magazines, Invoices, Receipts, Letters, and Papers of all kinds.

THE "MARLBOROUGH" DUST-PROOF CASES offer an inexpensive, Simple, and Effective means of preserving papers from dust and in a form at once easily accessible and secure.

There are 33 distinct sizes, from  $7\frac{1}{4} \times 5\frac{1}{4}$  (inside) selling at 1/-, to  $18 \times 12$ , selling at 4/- each.

A fully-detailed List, giving exact measurements of all sizes, with prices, sent on application.

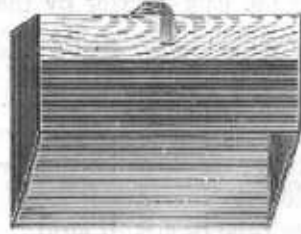
The cases can be supplied without Labels, or with either of the following Labels, without special charge. The Labels are printed in gold on red calf paper.

BILLS.  
CATALOGUES.  
INVOICES.  
LECTURES.  
LETTERS.

LISTS.  
MAGAZINES.  
MANUSCRIPT.  
M.S.S.  
MUSIC.

NOTES.  
PAPERS.  
PAMPHLETS.  
PRICE LISTS.  
RECEIPTS.

REPORTS.  
SERMONS.  
Blank Label.



**MARLBOROUGH, GOULD & Co., Ltd.,** 15 DORSET STREET, SALISBURY SQUARE, E.C.

Manufacturers of Stationers' Requisites,

For the 3,261 lots offered at the sale of the second part of the famous Hoe Library, £94,323 was realised. For about the same number of lots in the first part of the sale, the amount realised was £199,472. The prices obtained were generally much higher than the prices paid for the books. For instance a Gutenberg Bible of 1450-55 was purchased for £3,500 and sold for £5,500. The only remarkable falling off in price was with "Canterbury Tales," printed by Caxton in 1477-8. The price paid for this book in 1896 was £1,320, but at the sale it only fetched £1,000.

Saturday, March 16th is the date fixed for the next pension election of the Printers' Pension Corporation. It will be held at the Finsbury Town Hall. There will be 89 candidates, and each candidate will receive either a pension or a grant. The Longest Unsuccessful Candidates Committee is appealing for votes for three deserving third-application candidates.

Tenders are wanted by the Borough of Bermondsey for the supply of stationery for one year from March 31st next. Full particulars may be obtained from the Town Hall, Spa Road, S.E.

In a recent action in the King's Bench Division, before Mr. Justice Scrutton, the abbreviation "Ltd.," was held to be permissible for the word "Limited."

The Association of Correctors of the Press has removed to 83 Farringdon Street, E.C., immediately opposite the Memorial Hall.

A Bill to amend the Australian Copyright Law has been introduced which will give protection to British artistic work, and, further, our American cousins will have to print and publish their books in Australia simultaneously with printing in America to secure copyright protection.

The will of Mr. W. P. Metchim, Clapham Common, S.W., printer and stationer, shows an estate valued at £48,218 gross, with net personalty of £23,360; that of Mr. R. Duxbury, of Yates, Duxbury & Sons, Ltd., paper makers, shows an estate of the gross value of £85,360, and net personalty of £84,254; that of Mr. J. Howard, Sibton Park, Hythe, late proprietor of the Chartham Mills, Canterbury, paper manufacturer, is valued at £65,636 gross, whilst the net personalty has been sworn at £28,857; and that of Mr. T. Adams, of the firm of Adams Bros. & Shardlow, Moor Lane, E.C., printers and lithographers, at £23,116.

## COLOR & GENERAL PRINTING FOR THE TRADE.

### CHROMO ALMANACS.

Cheap, Choice and Charming.

Sample Set to take orders with, 5/- allowed off **£5** order or if the Samples be returned in good condition.

### CARD CALENDARS.

(American style.)

Smart, Up-to-date and Attractive. Send for Sample Book.

### LITHOGRAPHED POSTERS.

In One Sheet. 62x42ins.

By Experienced Designers and Printers.

LOW PRICES. GOOD WORK. PROMPT DELIVERY.  
ESTIMATES FREE.

### ADVERTISING FIXTURE SHEETS.

For Cricket and other Clubs.

A Splendid Range of Designs Lithographed in Gold and Colors.

Illustrated List on application.

### PICTORIAL POST CARDS.

From your own Photographs.

Low Prices and Quick Delivery.

Send for Samples and state requirements.

**AN INDEX** to a few of the things in which we can assist you. Your enquiries are invited for samples, estimates and other information for these or similar items.

Designing, Drawing on tone or Aluminium or Zinc Plates, Transfer Writing, etc.; Labels for Canned Fruits and Provisions; General Lithography; Letterpress Posters; Advertising Transparencies (self-adhesive); Line, Half-Tone and Tri-Color Blocks; Three-Color Printing; Photo Lithography; Pocket Calendars; Leaflets and Date Blocks; Perpetual Daily Date Cards with Rims; Award Certificates (floral and ornamental); Zenith Decorative Transparencies (self-adhesive); Pictorial Posters and Window Bills; "In Memoriam" Cards (single folding and framing); Bordered Posters; Bordered Cards; Ruled Blanks for Invoices, Billheads, etc.; Patriotic Posters, Cards and Circulars.

## TAYLOR BROS., LEEDS.

THE TRADE COLOR PRINTERS.

Telegrams: "Almanac, Leeds."

Telephone 461.

# PRACTICAL NOTES

**Bronzing.** MR. J. W. ROBERTSON continues his very interesting and practical article on this subject in *The Sales and Wants Advertiser*, from which we have made the following excerpts.

"In the first place, art paper gives as much, if not more, trouble than any other paper. When bronzing on art papers, have you ever found that although the colour has taken perfectly on the paper, you cannot induce the bronze to do the same with the colour? The result of your efforts is a patchy affair, with bronze on some parts and no bronze on others. The cause of this is that the preparation is of such a nature that part of the ingredients are absorbed by the coating of the paper directly it is printed. You can prove this for yourself by bronzing directly after printing, and finding you still get a patchy result. The remedy is to reduce the colour with something that will have no tendency to disunite with any other ingredient of the preparation.

"I would strongly advise those who meet this trouble to have their preparation especially made to suit the particular paper they use. Failing this, the finest thing that can be done is to take equal proportions of stout varnish, dissolved gum arabic, and best copal varnish, and mix a little at a time with the preparation until you find your trouble ceases. This remedy does not reduce the consistency of the preparation in any way.

"On other art papers you will find that the bronze takes perfectly and holds well while wet; but as soon as it is thoroughly dry you can rub most of the bronze off again. The cause in this case is exactly the same as in the last—the difference being that its action is slower owing chiefly to the preparation having a higher viscosity. The remedy is the same as before.

"Bright enamel and flint papers are alike regarding these properties for bronzing. The only trouble that you are likely to meet in the case of these papers is that of rubbing off when dry. The cause is just the opposite to that in the case of trouble with art papers, *i.e.*, that the preparation will not hold sufficiently to the surface of the paper, the surface being so hard. A little dissolved gum arabic alone is the finest remedy for this.

# VERY SPECIAL OFFER

and Phenomenal Success

— OF A —

## Remarkably Cheap Line

— OF —

# BROWN

Quality No. 770.

# PAPER

120lbs Double Imperial.

**Price 6/3 per cwt.**

For Orders of Five Ream Lots

 per cwt. **6/0** per cwt. 

**Free Delivery within Metropolitan Area.**

SAMPLE ON APPLICATION.

## R. T. TANNER & Co., Ltd.,

Dorset Street,

SALISBURY SQUARE, LONDON, E.C.

"In some types of machines, one of the chief troubles is that the sheets do not come through the back dusting rollers properly. On examining the back dusters you will probably find that the reversing gearing which actuates the back dusters is loose or out of adjustment. You should have these rollers kept in good order, as the whole machine is put out of use directly anything goes wrong with them."

---

### Who?

Who gives instructions clear as mud  
And when your art begins to bud  
Who "jumps upon you" with a thud?  
—THE FOREMAN.

Who in one hollow wedge-shaped line  
Can fifty frightful "bulls" combine,  
Reset and make them worse each time?  
—THE OPERATOR.

Who "marks in" commas just for fun,  
And when the job is nearly run  
Finds errors plain as noonday sun?  
—THE PROOFREADER.

Who so abhors monotony,  
Each page a different length must be?  
Who hides his string-ends carefully?  
—THE MAKE-UP.

Who bends the chase like cupid's bow,  
And when the type moves to and fro,  
Who plugs a quad and lets her go?  
—THE STONEMAN.

Who puts the forme on wrong-end-to,  
Who sets his guides a mile askew  
And can't tell pink from Prussian blue?  
—THE PRESSMAN.

When quoin or key on half-tone lies, . . .  
Who starts the press with dreaming eyes  
And feeds the sheets in, corner-wise?  
—THE FEEDER.

*The Craftsman.*

(Published by the Jersey City Printing Co. for its employees.)



## SPECIAL CLEARANCE LINES OF PRINTINGS TO BE SOLD AT LOW PRICE BEFORE STOCKTAKING.

| Reams. | No. | Weight. | Size.               | Sheets. | Price. |
|--------|-----|---------|---------------------|---------|--------|
| 8      | 400 | 38      | Demy                | 480     | 1½d.   |
| 50     | 401 | 64      | "                   | 516     | 1½d.   |
| 26     | 402 | 28      | Double Demy         | 480     | 1½d.   |
| 7      | 403 | 28      | "                   | 516     | 1½d.   |
| 40     | 404 | 30      | Toned "             | 516     | 2d.    |
| 38     | 406 | 38      | "                   | 504     | 1½d.   |
| 36     | 407 | 46      | "                   | 516     | 2½d.   |
| 10     | 408 | 48      | "                   | 516     | 1½d.   |
| 17     | 409 | 56      | s/c "               | 516     | 1½d.   |
| 19     | 410 | 70      | s/c "               | 516     | 1½d.   |
| 45     | 411 | 72      | Mill Glazed "       | 516     | 1½d.   |
| 27     | 413 | 88      | Im. Art "           | 516     | 2½d.   |
| 25     | 414 | 19      | Poster Double Crown | 480     | 2d.    |
| 90     | 415 | 21      | "                   | 480     | 1½d.   |
| 70     | 417 | 24      | "                   | 516     | 1½d.   |
| 40     | 418 | 26      | "                   | 516     | 1½d.   |
| 50     | 419 | 26      | s/c "               | 516     | 1½d.   |
| 80     | 420 | 28      | "                   | 504     | 1½d.   |

(Continued on page 60.)

### R. T. TANNER & Co., Ltd.,

Dorset Street, Salisbury Square,

—LONDON, E.C.—

## WHAT OTHERS ARE DOING

THE distribution of handbills in the streets of Paris has been barred, the reason being that they give an untidy appearance to the footpaths when indiscriminately thrown away. To prevent the nuisance, the Council sought powers to tax handbills, but the Chamber of Deputies would not assent to this course being taken.

At the forthcoming printing exhibition, which is to be opened in Manchester on April 17th, there are to be a number of competitions. For typographic and lithographic printing there are fourteen sections, and a gold, silver, and bronze medal will be awarded in each. Ten guineas will be awarded in prizes for the best essays. The subject of the competition, which is open to managers, overseers and foremen, is, "If starting a business, how would you spend £1,000 at the Northern Counties Exhibition?" For workmen only, the subject is, "What did you see at the Printing Exhibition which you think might be introduced in your department with advantage?"

The last annual report of the Sunderland branch of the Typographical Association shows that the amount of unemployed benefit paid during the year was the lowest for the past ten years.

At the annual dinner of the directors of the Co-operative Printing Society, Ltd., it was announced that there were 1,430 distribution societies throughout the Kingdom. The trade done last year amounted to £70,358,000, and the profit on the year's operations was £10,847,000. In addition to the above amount, the Wholesale Societies trade last year amounted to £36,275,125, while the profit was £1,106,915. Altogether there are 119,752 persons employed in the movement.

The membership of the Newspaper Press Fund was increased last year by 140, making the total roll 2,249. The grants and

## SPECIAL CLEARANCE LINES, Etc.

(Continued from page 58.)

| Reams. | No. | Weight. | Size.        | Sheets. | Price. |
|--------|-----|---------|--------------|---------|--------|
| 40     | 421 | 36      | Double Crown | 504     | 2d.    |
| 10     | 422 | 38      | "            | 516     | 1½d.   |
| 30     | 423 | 40      | "            | 504     | 2d.    |
| 12     | 424 | 40      | "            | 500     | 1½d.   |
| 7      | 425 | 45      | Ant. Wo. "   | 516     | 1½d.   |
| 9      | 426 | 47      | s/c "        | 516     | 1½d.   |
| 12     | 427 | 54      | s/c "        | 516     | 1½d.   |
| 7      | 428 | 56      | s/c "        | 516     | 2d.    |
| 17     | 429 | 57      | s/c "        | 480     | 1½d.   |
| 18     | 430 | 76      | "            | 480     | 1½d.   |
| 70     | 431 | 48      | Quad Crown   | 506     | 1½d.   |
| 40     | 432 | 60      | Ant. Wove "  | 506     | 1½d.   |
| 15     | 434 | 88      | "            | 506     | 1½d.   |
| 11     | 435 | 120     | s/c "        | 506     | 1½d.   |
| 80     | 437 | 32      | Double Royal | 500     | 1½d.   |
| 40     | 438 | 37      | s/c "        | 480     | 1½d.   |
| 17     | 439 | 45      | Poster "     | 480     | 1½d.   |
| 30     | 440 | 60      | "            | 516     | 2½d.   |

### R. T. TANNER & Co., Ltd.,

Dorset Street,

SALISBURY SQUARE, LONDON, E.C.

pensions distributed amounted to £5,139, the largest in the history of the Fund.

\* \* \*

The operative printers of Edinburgh recently made demands which included, an advance of 1d. per hour, a 50 hours' week instead of 51, alteration of overtime rate, and recognition of only two classes of labour at the trade—journeymen and apprentices. The employers recommended an advance of ½d. per hour, an increase of overtime rates between 10 p.m. and 6 a.m., reorganization of boundaries, recognition of only two classes of labour at the trade, and "walking time" when going from one job to another. It is satisfactory to be able to report that these suggestions were accepted by the men.

\* \* \*

During last year 10,914 books were published in the United Kingdom. This is an increase of about 100 on the previous highest figure.

\* \* \*

The *New York Sun* has changed hands for two-and-a-half million dollars. It has been acquired by Mr. W. C. Reich, of the *New York Times* and other publications.

\* \* \*

Mr. W. Heinemann, the well-known publisher, says, in the *Publishers' Circular*, that "British copyright has, up to the passing of this new Act, existed throughout the British Empire, and publication in any part has secured protection in every part of it. From this day forward the British Copyright Act protects books nowhere but in Great Britain, Ireland, and the Crown Colonies. All our great possessions overseas pass out of British copyright law, and are enabled to make their own conditions upon which they will or will not protect British books. These conditions may be made onerous, even intolerable, for we are at the mercy of Colonial

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democracies, who are more likely to be swayed by local considerations than by their interest in literature or the rights of British authors and publishers."

Messrs. Raphael Tuck & Son, Ltd., have paid an interim dividend upon the ordinary shares, at the rate of 5 per cent. per annum, for the six months ended October 31st last. The report for the Argus Printing Co., Ltd., for ten months trading, shows a profit of £11,268, with the balance brought forward from last year of £4,328. The directors recommended a dividend at the rate of 4 per cent. per annum, and transferred £3,000 to reserve account, while £5,022 was carried forward.

Says the *Financial Times*, it is of importance to holders of International Linotype shares to see how the Mergenthaler Company of America prospers. Their main asset consists of Mergenthaler shares. We note that the directors of the Mergenthaler Linotype Company have declared the regular quarterly of 2<sup>1</sup>/<sub>4</sub> per cent. for the three months ended 30th December, together with an extra dividend of 3<sup>1</sup>/<sub>2</sub> per cent. A year ago the extra dividend declared was 5 per cent., but the present announcement does not indicate a decline in the total distribution of the Company, because with each of the three previous quarterly dividends of 2<sup>1</sup>/<sub>4</sub> per cent. paid in 1911 an extra distribution of <sup>1</sup>/<sub>2</sub> per cent was made, whereas in 1910 the first three quarterly dividends were paid without any additional dividend, the whole of the extra being paid with the December dividend.

A machine which may have important effects on the paper making trade says the *Sales and Wants Advertiser* was recently described by its inventor, Mr. W. J. Gee, at a meeting of the Royal Society of Arts. From time immemorial the recovery of sediments has been done almost entirely by means of simple subsidence in settling tanks, but now Mr. Gee has proved that with his machine he can obtain all the deposit in practically as many minutes as it formerly took days. The invention is a centrifugal machine which not only separates the deposit at a great speed, but accurately grades it into any desired number of degrees of fineness. The number of materials to which it is applicable is almost endless, and instances were given of its use in recovering the paper pulp waste from the effluent of paper works, and the preparation of Tripoli, pumice, emery, and other polishing and grinding powders. It is claimed that in the case of china-clay the cost of production may be reduced by 40 per cent.

## Miscellaneous Advertisements

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnerships; Premises to Let and Wanted, etc.

Announcements from our customers to appear in this column are inserted free of charge, but they must be received by the 15th of the month, to appear in the following month's issue. Replies may be addressed to R. T. TANNER & Co., Ltd., when they will be forwarded to Advertisers.

**NO ADVANCE IN PRICE OF MY BRASS RULE.**—Having a Stock of nearly 100 gross, manufactured before the war, I shall continue to supply at the old prices until exhausted—viz.—5 to piece, 2/- per doz., 21/- per gross. Dotted or Waved, 3/2 per doz., 42/- per gross, 4 to piece, plain, 5/- per doz., 42/- per gross.—Send for my new list of Type and Materials.—Box 200, c/o R. T. TANNER & Co., LTD.

**PRINTER'S WAREHOUSEMAN AND CUTTER (young)** seeks change as Foreman or Deputy, first-class cutter and good warehouseman. Com., Mag., Stationery. 5 years' reference. Box 201, c/o R. T. TANNER & Co., LTD.

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**LETTERPRESS MACHINE OVERSEER.**—Man of wide experience in Edinburgh, North of England and London House, desires change. Expert three colour and half-tone systems essential.—Box 204, c/o R. T. TANNER & Co., LTD.

**LONDON REPRESENTATIVE.**—Wanted by a country firm of letterpress printers smart young man, capable of working up a good connection on profitable lines. Every help would be given to a man with energy and perseverance. Must have the best of references as to character and knowledge of the trade including estimating. Box 205, c/o R. T. TANNER & Co., LTD.

**YOUNG MAN (20),** energetic and willing, seeks situation, any capacity in printing works or paper warehouse. Box 206, c/o R. T. TANNER & Co., LTD.

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